**RESUME:**

**SANDEEP KUMAR RAO Mobile:** **+9971005778**

**E-Mail:** [sandeepkumarrao365@gmail.](mailto:sai.amit17@gmail.com)

**Objective: To apply my knowledge and skills to contribute my best towards growth & development of organization and to learn from my experience.**

**Work**

**Experience: ● Working with ”INDUSIND BANK LTD” Preet Vihar Delhi, as Associate Sales Manager from 10th Febuary 2014 to till date.**

**● Worked with “HDFC BANK LTD.” Vikas marg Laxmi nagar ,as team Leader (CASA) from 11th November 2008 to 10th Febuary 2014.**

**Responsibilities & Duties :-**

**“Achieve sales targets and providing Customer service,ensure walk in customers issues,Selling of products like Home loan,Personal loan,Auto loan, Insurance(LI,GI)&Accounts(NRI,Saving,Current),RD,Fixed Deposit & Gold Coins.Managed team and track A/c opening process & cross checking of all KYC document.Deepening of existing Current account & saving account relationships.Generation of referrals from internal database.Customer acquisition & cross sell to walk in customers,Generate business from Activities ,cold call and cross sell all products and services of the Bank,Responsible for Cross Sell & enhancing relationship with existing customers."**

**.**

**Skills: MS Office & Internet Applications.**

**Language: English , Hindi.**

**Education:**

**2004 Graduation from D.D.U. Gorakhpur University.**

**1998 12th Passed from U.P. Board.**

**1996 10th Passed from U.P. Board.**

**Hobbies:**

* **Listening Music.**
* **Making Friends.**
* Dancing.

**Strengths:**

**1).Self Confidence.**

**2).Capacity & Willingness to work hard and learn.**

**3).Adaptability to working any environment.**

**4).Optimistic in my career.**

**Personal Name : Sandeep Kumar Rao**

**Details:** **Date of Birth** : **March** **12th , 1980**

**Father’s Name**  : **Sh.Mahesh Rao**

**Marital Status**  : **Married**

**Nationality** : **Indian**

**Salary**  : **Negotiable**

**Correspondence Address** : **H.N. 5/163 Mandoli Ext. Gali no. 5**

**Delhi – 110093**.

**I hereby that the information furnished in this resume is true and correct to the best of my knowledge.**

**DATE:**

**PLACE: (SANDEEP KUMAR RAO)**